

PIQUE INTEREST SCRIPTS

(Below are **PROVEN** scripts that work.)

REMEMBER.... Professionals use **SCRIPTS** as a guideline and amateurs just “wing it.” Please make sure you follow these scripts exactly as written but add your personality to it and **PRACTICE!!** There is no **ONE** simple phrase that works every time however, it’s important that you know the words that you say, **HOW** you say them and how you arrange your words make a **BIG** difference. You never want to come across needy, desperate or unsure so scripts help you to stay on track with what to say until you have memorized it and made it your own. The final **KEY** to success when you pique interest is that you **SMILE** and move around because “motion creates **EMOTION**”!

1

10 EASIEST CUSTOMERS SCRIPT (HOT MARKET) - “Hey (Name of your friend or family member), how are you...do you have a minute?” **(Pause)** “Great!! Hey I was wondering if you could **HELP** me with something real quick? **(Pause)** I’m not sure if I told you but I just started a new online business with some friends and I’m looking forward to **(share your WHY and your experience on the product).**” “I wanted to just ask you for a quick **FAVOR**. I am doing a “test market” campaign with a few close friends (family members) whose opinion I really trust and respect. I’m looking to gather about **10 V.I.P.** customers that will give me their honest feedback on a few products. This will also help me to **WIN** this promotion called **EPIC 500** but I have to get it done within my first 30 days. I am only a few customers away so (Name of friend or family member), would you do me a **HUGE** favor and become a customer? Your support would mean the world to me. **(Pause. Be silent and Wait For A Response.)**”

IF YES, “Great! Let me get some information from you real quick and get the order processed. **THANK YOU** so much!.” **(Enroll them as a customer IMMEDIATELY at www.bepic.com/yourusername. If they want more detailed information, add them to 100% Epic FB Group and send them to www.ProductsWithImpact.com)**

2

10 POTENTIAL BUSINESS BUILDERS SCRIPT OPTION #1 - Hey (Name of your friend/family member)! How are you? How are things in your world during this crazy time? **(Catch up a little bit and find out what they’ve been to however keep it short)** Hey I want to run a quick business idea by you if that’s ok. So, I recently found a way to make money online and there are a lot of people making some serious cash **(income)**. I know this is a bit out of the blue, but are you at all open to a side project **(other ways of making money on the side)** if it did not interfere with what you are currently doing? If yes, **COOL!** If not, no big deal. :-)” **(Pause. Wait For A Response)**

IF YES - Send them to www.BuildEpicWealth.com (or Live Business Overview) and **ADD** them to the 100% Epic FB Group

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10 POTENTIAL BUSINESS BUILDERS SCRIPT OPTION #2 - Hey *(Name of your friend/family member)* How are you? **(Pause)**

Great! So the reason I'm reaching out to you is because I'm launching a business project/venture with a few super successful people and I was thinking about the people that I would love to work with on this and of course I thought of you. I've always admired how you **(PICK ONE: have such a positive attitude all the time, treat and connect with people from various backgrounds so well, have so much influence and credibility in business, etc.)** Although I appreciate working at *(Name of your job/career)*, this will be a way for me to finally **(PICK ONE: Pay off some debt, pay off my mortgage, retire my spouse etc.)** and I'm really excited about it. If you are open, I would love to show you what I'm doing and get your feedback on it. If not, no big deal however you may know someone that this **IS** for.

IF YES - Send them to **www.BuildEpicWealth.com** (or Live Opportunity Overview) and **ADD** them to the **100% Epic FB Group**.