

WHAT TO SAY WHEN SOMEONE RESPONDS TO YOUR WEIGHT LOSS POST

Hi (Name of Prospect)!

Thanks so much for commenting on my posts (for inboxing me).

I am so excited to see you're ready to take your weight loss goals seriously!

Let me ask you a quick question . How much weight do you wanna lose? How fast do you want to lose it?
(Wait For A Response)

Okay, Awesome! We definitely have a product pack that is perfect for you and your goals.

My client's have been so excited because this specific pack has been helping them lose on average 3 to 5 lbs per week and sometimes even more.....Naturally? Many are losing inches around their waist as well!!

I don't know about you but I don't like to inquire about something and then find out the price much later so I'm gonna tell you the price up front. The package I'm going to suggest for you is called the B60 Transformation Pack. It costs approximately \$3 per day or \$189.95 for a TWO month supply of THREE products and you will also receive an eating plan, daily workout videos and access to our community for support.

I am going to ADD you to our private customer FB community called 100% EPIC, so you can see some of the incredible results that people are having and I'm going to also TAG you in quick video that you can watch to get a better understanding of how the program works. Is that cool?

Great! Here is the direct link as well in case you don't see it in your notifications -

<https://www.facebook.com/groups/460243097941103>

If you like what you see, you can order directly HERE - → <https://www.bepic.com/yourusername/index.php?page=b60challenge>

Please let me know if you have any questions...okay?

NOTE: ➡ If they say they cannot afford the \$189 , start them with the **EPIC CUSTOMER PACK** for \$99.
If they have additional questions on how the B60 Challenge works send them here -
<http://productswithimpact.com/b60/>

WHAT TO SAY WHEN SOMEONE RESPONDS TO YOUR ANTI-AGING & INFLAMMATION POST (REGENER8)

Hi (Name of Prospect)!

Thanks so much for commenting on my post :-) (for inboxing me)

Here is the information you requested. Our product is called Regenr8. It has proven to reduce discomfort in the body & joint stiffness, improve saggy skin, reduce cellulite and wrinkles from the inside out, help grow your hair & nails and eliminate dryness in ALL areas of the body. (Insert your personal testimonial here if you have one or use someone else's testimonial).

You will be blown away when you hear what this product is doing for people!! It's like a chai latte tea and it tastes really good!! You can also add it to coffee or hot chocolate. It costs about \$2.30 per day or in other words only \$69.95 for a 30 day supply.

I am going to ADD you to our private customer FB community called 100% Epic, so you can see some of the incredible results that people are having with this product. I will TAG you in a few testimonials.

Here is the direct link in case you don't see it on your notifications.

<https://www.facebook.com/groups/460243097941103>

If you like what you see, you can order directly HERE - <https://www.bepic.com/yourusername/index.php?page=regener8>

Please let me know if you have any questions. I'm here to help. :)

WHAT TO SAY WHEN SOMEONE RESPONDS TO YOUR BUSINESS OPPORTUNITY POST

Hi (Name of Prospect)!

Thanks so much for commenting on my post. I hope you are having an amazing day! I appreciate the love on my post :-)

Let me ask you a question, would you at all be open taking a look at what my team and I are doing to make money(ex: we make \$50 on a \$99 product sale) from our phones? If not, no big deal ;)

IF YES: Ok cool! You can go to **www.BuildEpicWealth.com** (password: EPICIMPACT) and watch the first 6 minute video. If it grabs your interest I would highly suggest watching the zoom on there also because there are some incredible testimonials that I'm sure you will love.

I will follow up with you in a few days to get your thoughts if that's ok with you :-)

NOTE: ➡ *When you follow up using the scripts on the document "How To Follow Up and Close", that is the better time to consider adding someone to the FB Group 100% EPIC. We have found it's easier to show the BUSINESS using the 6 min. video presentation BEFORE adding them to the group.*